

www.CarySellsHomes.com

Offering

Real Estate Marketing – Sales – Service – Consultation

Serving

Home Owners
1st-Time Home Buyers
Real Estate Investors
Small & New Business Owners
In Los Angeles and Surrounding Counties

Call Cary for your FREE initial consultation (213) 444-6168

Monday – Thursday 10 am – 1 pm

Cary@CarySellsHomes.com

3818 Crenshaw Blvd, Suite 256 Los Angeles, CA 90008

REAL ESTATE AGENT

California licensed REAL ESTATE AGENTS work on

## interests when buying, selling, or investing in single-family homes, multi-family properties, land, or commercial real estate.

commission and offer a package of services. Let me represent your

As your listing agent, I offer information that can help you get the best price for your property, suggest a selling price based on comps, show your property to prospective buyers, negotiate offers, and assist you at closing. I can also provide, or refer you to, staging and photography services.

I accompany my clients when they want to look at properties. I help

## them determine their budget, provide information regarding locations, present offers to seller's agent, and guide my clients

through the mortgage and closing process.

When REPRESENTING BUYERS:

When REPRESENTING SELLERS:

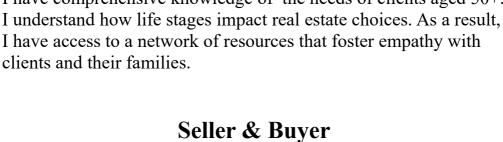
All of these services, including the services listed below, are included in my agreed-upon COMMISSION when I represent you for the sale or purchase of a home.

SENIOR REAL ESTATE SPECIALIST

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Senior Real Estate Specialist® Designation

## I have comprehensive knowledge of the needs of clients aged 50+.



CONSULTATION SERVICES

Real estate, financial education, and computer literacy services are available in an individual package at both flat and hourly rates.

Our Consultation Services are designed exclusively for the

following clients:

borrow money.

Home Owners (Sellers) First-Time Home Buyers

home seller for the sale of their house.

New and Small Business Owners

**Investor-Buyers** 

Property Valuation: An assessment of your property and recommended sales price based on comps.Marketing Advice: Advertising, selling, and closing services.

may increase the sale price or facilitate a quick sale.

Staging and/or Photography: Help prepare the home and the

Recommendations regarding marketing strategies and upgrades that

**Location Advice**: Scout locations and identify properties that satisfy criteria.

**Contract Assistance**: Offer support and advice regarding contracts, or a referral to a real estate attorney if preferred.

report topics that may include property comps, cap rates, revenue trends, as well as basic investment information.

Competitive Analysis: Work with real estate investors to create

property values and offer projections regarding future growth.

Market Information: Information on local market conditions and

referral to mortgage providers.

Financial Education: Information on how to set up and maintain personal and business bookkeeping; like, documenting income and

expenses that can be used for tax preparation. As well as, information on how to earn, save, protect, invest, spend, and

Mortgage Information: Information on mortgage types and

property before you buy it, with emphasis on analyzing your purchasing goals and real estate financing options. Includes spreadsheets and forms to document your results.

Property Management: With over three years experience as a

resident manager of over 100 units, you can receive expert

units, marketing vacancies, and much more...

which entity is best for your needs.

information on screening tenants, selecting vendors, preparing

**New Business Start-Up Basics**: Ask about setting up your business entity. From sole-proprietor, to LLCs and non-profits, you decide

**Real Estate Investing**: Comprehensive information on how to become a real estate investor. You will learn how to evaluate a

\*Computer Literacy: Provide information on understanding personal computer (PC) hardware and software installation and usage. Also provide knowledge of operating systems and Internet use.

\*CompTIA - A+ Certified Professional since 1999

CERTIFIED

REAL ESTATE

CONSULTATION RATES

You may choose to take advantage of all of the services provided

\$35/hr (billed weekly) – Includes one, all, or a specific combination of the above consultation services. You may choose video, voice/phone, or in-person consultations.

all, or a specific combination of the above seller and buyer

redeemed within a 6-month period. You may cancel billing at

consultation services. The four consultations must be

above, or you may only select a combination of the services.

1) Seller and Buyer Consultation Services:

2) "AAA-type" Service: \$60 flat rate (billed semi-annually) – Includes four, 15minute video, voice, or phone consultations. Includes one,

any time.

estate and business news.

3) Monthly Consultation:
\$150 flat rate(billed monthly) – We walk you through
understanding any of the above consultation services. Up to 4
hours per month. You may choose any consultation method:
video, voice, phone, or in-person consultations.

Video ~ In-Person ~ One-on-One ~ Online ~ Voice or Phone

~ Ask About Group Rates ~

All rates a include a 6-month subscription to "Cary Sells Homes" newsmagazine, featuring HOT properties, SOLD properties, real

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